



Меѓународен Универзитет Визион - International Vision University
 Universiteti Ndërkombëtar Vizion - Uluslararası Vizyon Üniversitesi

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SYLLABUS

COURSE NAME	COURSE CODE	SEMESTER	COURSE LOAD	ECTS
INTERNATIONAL TRADE LAW	LAW-4002	7	210	7

Prerequisite(s)	None
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Course Language	Macedonian, Turkish, English
Course Type	Required
Course Level	First Cycle
Course Lecturer	
Course Assistants	
Classroom	
Extra Curricular Office Hours and Location	

Course Objectives	Provide information as to the topics which fall into the scope of international trade law; evaluations of all topics with doctrine and judgments in order to indicate the sources of legal problems and solutions for them in the framework of international treaties.
Course Learning Outcomes	<ul style="list-style-type: none"> • Will be able to discuss the contractual relationships formed in international trade transactions. • Will be able to demonstrate an in-depth knowledge and understanding of the terminology used in international trade, with particular emphasis on international commercial terms of trade (Incoterms 2010). • Will be able to demonstrate an in-depth knowledge of the key commercial documents generated in an international transaction. • Will be able to demonstrate a knowledge and understanding of the underlying legal framework that supports international trade transactions. • Will learn to identify sources of information on international business transactions and to apply this information in the workplace.
Course Contents	The content of this course comprises international trade contracts, international trade terms in the framework of Incoterms 2010 and key documents of an international trade transaction.

WEEKLY SUBJECTS AND RELATED PREPARATION STUDIES

Week	Subjects	Related Preparation
1	Basic Concepts in International Trade Law, Historical Development	Related Chapters of Course Sources
2	Basic Instruments, Concepts and Institutions of International Trade Law; International Organisations	Related Chapters of Course Sources
3	Drafting of International Commercial Contracts	Related Chapters of Course Sources
4	Determination of the Law Applicable to International Commercial Contracts	Related Chapters of Course Sources
5	Settlement of International Commercial Disputes by the National Courts	Related Chapters of Course Sources
6	Settlement of International Commercial Disputes through the Arbitration	Related Chapters of Course Sources
7	Midterm Exam	Related Chapters of Course Sources
8	Payment Methods in International Trade Law	Related Chapters of Course Sources
9	International Commercial terms	Related Chapters of Course Sources
10	Exchange Regulation Law	Related Chapters of Course Sources
11	Demand Guarantees in International Trade Law	Related Chapters of Course Sources
12	The EU Relations in Respect of Customs Union	Related Chapters of Course Sources
13	Export Import Law	Related Chapters of Course Sources
14	Documents used in International Trade Law	Related Chapters of Course Sources
15	Final Exam	Related Chapters of Course Sources

ECTS / WORKLOAD TABLE

Presentation / Seminar			
Hours for off-the-classroom study (Pre-study, practice)	14	3	42
Midterm Exam	1	12	12
Final examination	1	14	14
Total Work Load			
ECTS		7	

GENERAL PRINCIPLE RELATED WITH COURSE

Dear students,

You need to be included in the flow, please follow the course of learning and using that to achieve our success you deserve, you need to practice every day on topics that are covered by the course. It takes practice reading basic and auxiliary literature that is strictly recommended. You should visit classes course I need to make an effort to visit all the professors' lectures. Your activity on the session will be assessed by your professors and the Battle active participant in the discussions that will take place during the time. Students visiting lectures for all at the end if an additional 15 points.

SOURCES

COMPULSORY LITERATURE		
No	Name of the book	Author's Name, Publishing house, Publication Year
1	Basic Concepts in International Trade Law, Historical Development	Basic Concepts in International Trade Law, Historical Development
2	Basic Instruments, Concepts and Institutions of International Trade Law; International Organisations	Basic Instruments, Concepts and Institutions of International Trade Law; International Organisations
3	Drafting of International Commercial Contracts	Drafting of International Commercial Contracts

ADDITIONAL LITERATURE		
No	Name of the book	Author's Name, Publishing house, Publication Year
1	Uluslararası Ticaret Hukukuna İlişkin Mevzuat ve Antlaşmalar	Nuray EKŞİ Arıkan Yayınevi 2. Basım İstanbul 2006
2	„The Law of International Trade”	Houtte Van Hans, Sweet & Maxwell, London, 1995;
3	„Меѓународно трговско право”	Николовски д-р Александар Скопје

EVALUATION SYSTEM

Underlying the Assessment Studies	NUMBER	PERCENTAGE OF GRADE
Attendance/Participation	15	%10
Project / Event	1	%20
Mid-Term Exam	1	%35
Final Exam	1	%35
TOTAL	17	%100

ETHICAL CODE OF THE UNIVERSITY

In case students are cheating on exams or preparation the same, it is not making reference to the source to be used in studies, as for example in assignments, projects and presentation (plagiarism), in accordance with legislations by Ministry of Education and Science of the Republic of Macedonia and International Vision University, apply relevant disciplinary rules. International Vision University students are expected never attempts in this kind of behavior.